

TRANSBAY TRANSIT CENTER

CM/GC Small Business Enterprise Participation Program Overview





Certification & Certifying Agencies







SBE



LBE



Outreach and Education

Pre-Proposal Conferences/Teaming Workshops

- Relevant Data
- •Teaming Strategies for meeting/exceeding participation goals
- •Relationship Development









Going "Beyond Good Faith"

Expressions of Interest (EOI)

- Company/Contact Information
- Services
- NAICS/Work Codes
- Certifications
- Insurance/Bonding
- Project Profile
- References/Licenses

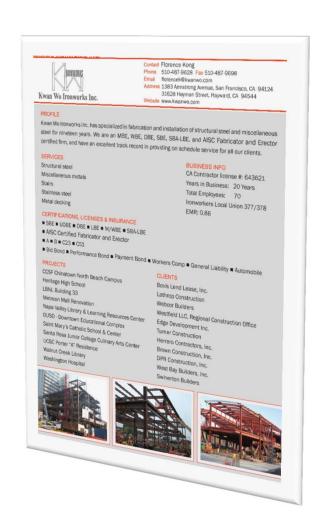
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Going "Beyond Good Faith"

Company Line Card

- Company/Contact Information
- Past Project
- Clients
- Certifications/Licenses
- Insurance/Bonding
- Project Profile
- References
- Specialized Construction Info





Technical Assistance

Removing Barriers To Participation

- Pre-Qualifications "Boot Camps"
- Bonding Education Workshops
- Mentor/Protégé Program
- One-On-One Assistance
- Access to Capital "Connections"
- Insurance Compliance
- Reporting/Documentation
- SBE/DBE/LBE Certification
- Communication/Marketing





Chambers of Commerce





















Actively working with 72 Chamber of Commerce organizations throughout Bay Area



Specific Examples:

Women Construction Owners & Executives *Mentor/Protégé*

San Francisco African American Chamber of Commerce EOI Workshop and Line Cards

Asian American Contractors Association

Teaming Workshop

Golden Gate Business Association

Procurement Workshop



Specific Examples (continued):

DVBE Alliance/DVBE Elite

Statewide/Bay Area Chapters

Veteran Workforce Development Working Group

Measurement of Success

Anvil Builders - \$9.5 Million Personnel/Materials Hoist Contract



Detailed Monthly Progress Reports

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112 SBE Currently On Project

Project Goal: 17%





