# Facility Readiness Update

October 12, 2017





# Facility Readiness – Lincoln Tenant Improvements

#### Architect

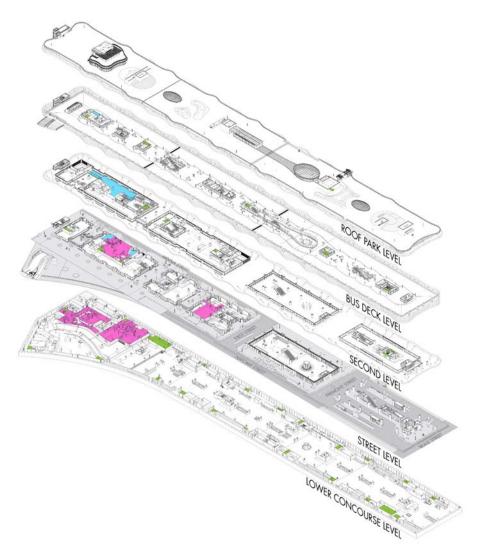
- Greyhound & Amtrak primary focus
- Construction Documents Preparation

#### Operational Areas

- TJPA/Lincoln Offices
- Mailroom

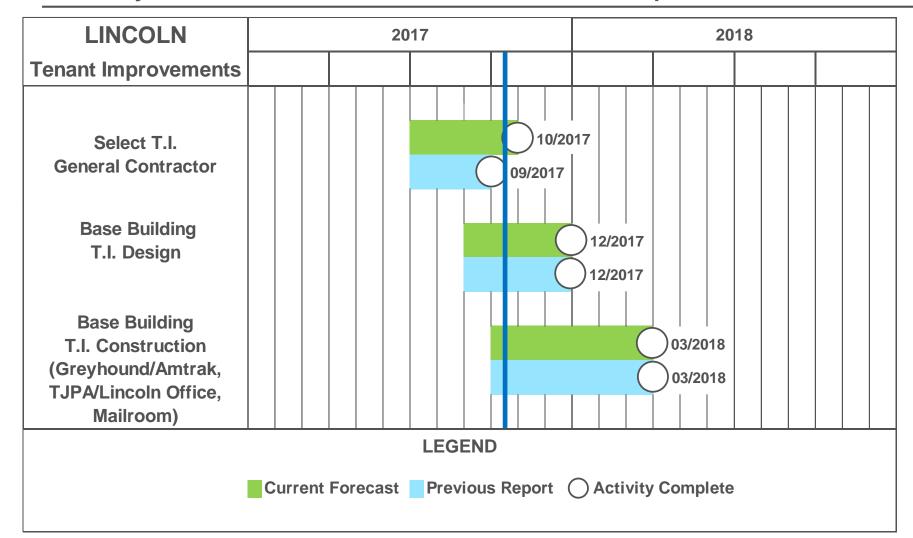
#### General Contractor

Selection recommendation



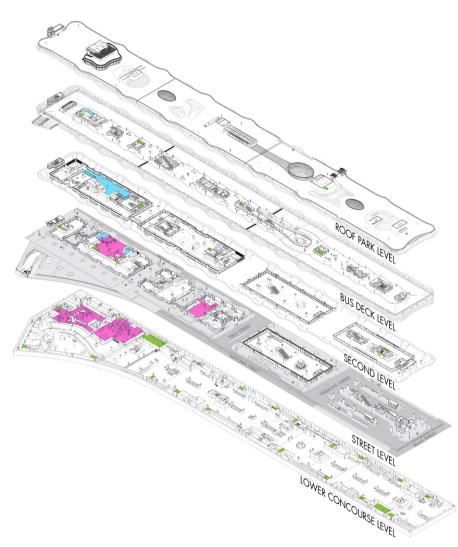


#### Facility Readiness – Lincoln Tenant Improvements





- Approximately 50 RFPs to be issued for specialty contractors October through December
- Waste Management Services:
  Landmark selected
- New Township personnel
- Identifying Equipment; Purchase or Lease
- Work Order System review and selection
- Commissioning Activities
- Closeout Documents from Webcor





#### Key Contracts in Place

#### **JANITORIAL**

|              |            |            | AWARD      |
|--------------|------------|------------|------------|
|              | ABM        | ABLE       | TOWNSHIP   |
| Annual Cost* | \$ 779,872 | \$ 771,855 | \$ 740,427 |
|              |            |            |            |
| Load Rate    | 50% - 56%  | 50% - 55%  | 46 - 55%   |

<sup>\*1</sup> Janitorial foreman, 4 Janitors, 1 Pressure Washer, 4 Restroom Attendants

#### **BUILDING ENGINEER**

|              |            |            |            | AWARD      |
|--------------|------------|------------|------------|------------|
|              | ABM        | ABLE       | ENOVITY    | TOWNSHIP   |
| Annual Cost* | \$ 761,992 | \$ 741,314 | \$ 756,661 | \$ 700,199 |
|              |            |            |            |            |
| Load Rate    | 62% - 112% | 59% - 111% | 59% - 107% | 56% - 105% |



<sup>\*1</sup> Chief Engineer, 1 Assistant Chief, 1 Stationary, and 1 Utility

#### LINCOLN CONTRACTS IN PROGRESS

#### **GENERAL CONTRACTOR**

Turner

Plant

Rudolph & Sletten

#### WASTE AND RECYCLING

Landmark Industries

**Epax Systems** 

#### **ARCHITECT**

**MBH** 

Studio III

Gensler

Ware/Malcolm

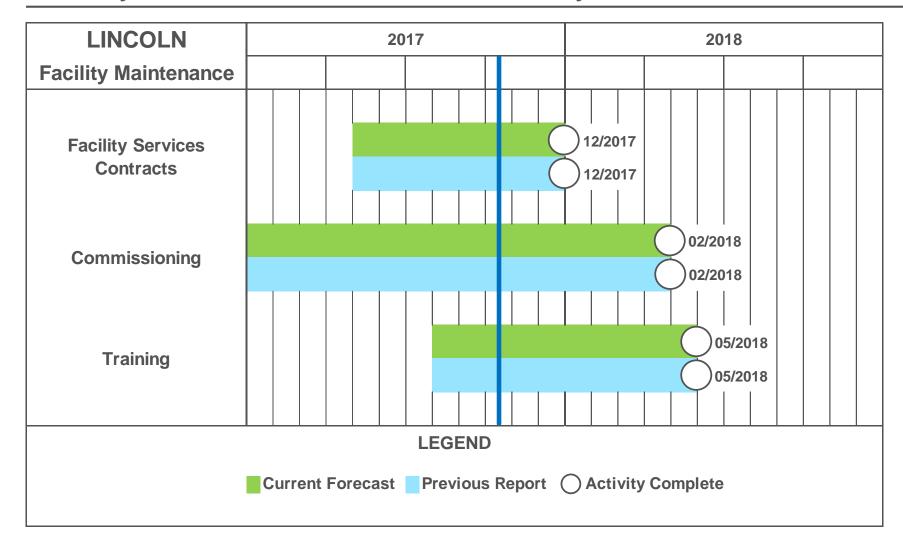


#### LINCOLN UPCOMING RFPs (OCTOBER)

#### (14 RFPs in October, 50 RFPs through December)

- 1 Electrical Contractor
- 2 HVAC / Mechanical Contractor
- 3 Plumbing Contractor
- 4 Diesel Fuel Services
- 5 Fire Pump Testing Services
- 6 Generator Services Contractor
- 7 Fire Life Safety/Sprinkler Services Contractor
- 8 MEP Consultant, On-Call as Needed
- 9 Consultant for Emergency Response to Earthquake, Etc.
- 10 Work Order System Software Providers
- 11 Warranty & Parts Management Software
- 12 Traffic Signal Repair Contractor
- 13 Water Treatment System Contractor
- 14 Controls Contractor

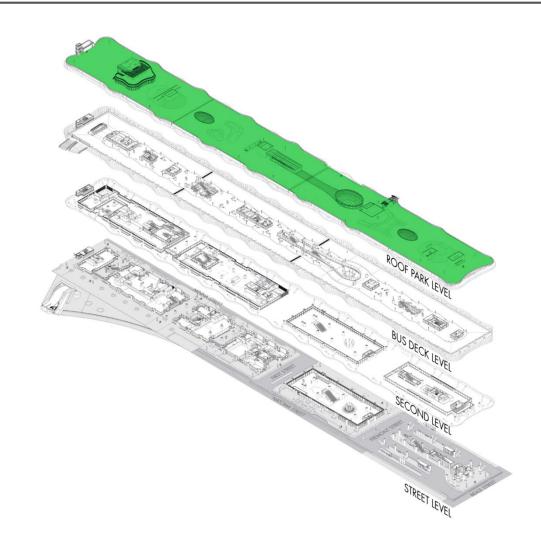






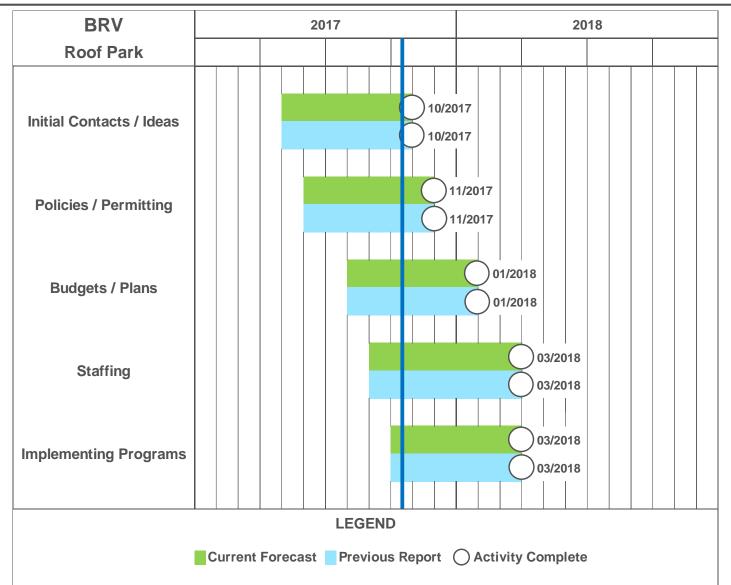
### Facility Readiness – BRV Roof Park

- Reaching out to partners & promoters for activation possibilities
- Developing revenue and sponsorship opportunities
- Hosting tours for potential partners
- Developing Programming Plan
- Coordinating Operations & Maintenance
- Applying for Entertainment Facility permit





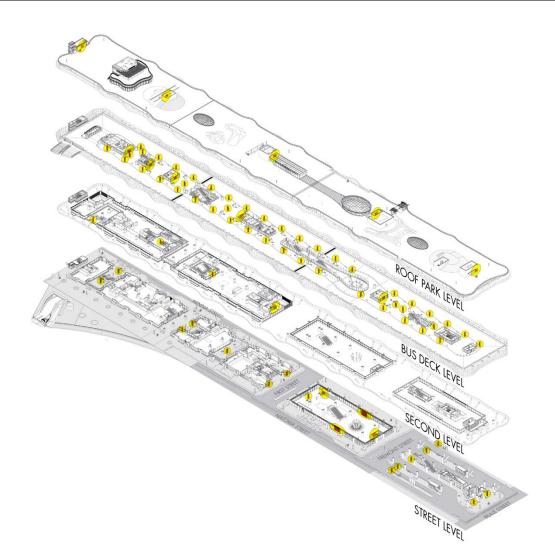
### Facility Readiness – BRV Roof Park





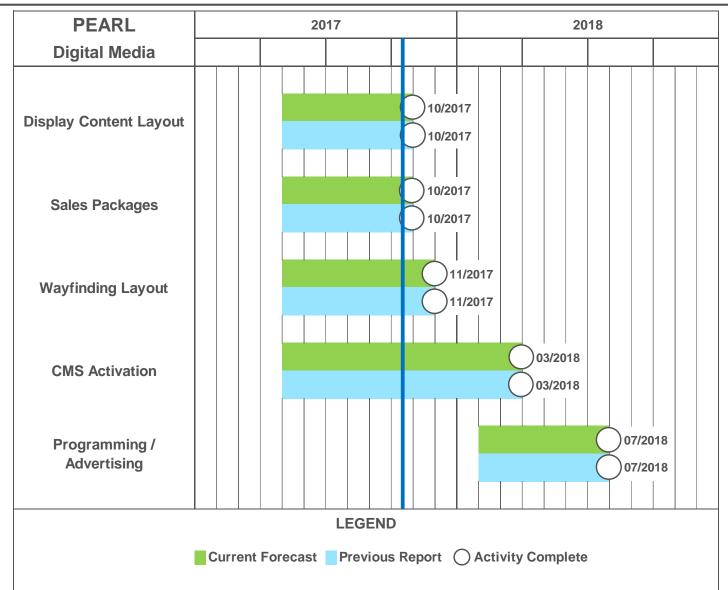
# Facility Readiness – Pearl Digital Media

- Coordinating and collaborating with transit operators and MTC for displaying transit information and 511 schedules with consumers in mind
- Creating marketing materials for sponsorship & advertising opportunities
- Developing digital wayfinding information
- Developing revenue generation opportunities





# Facility Readiness – Pearl Digital Media





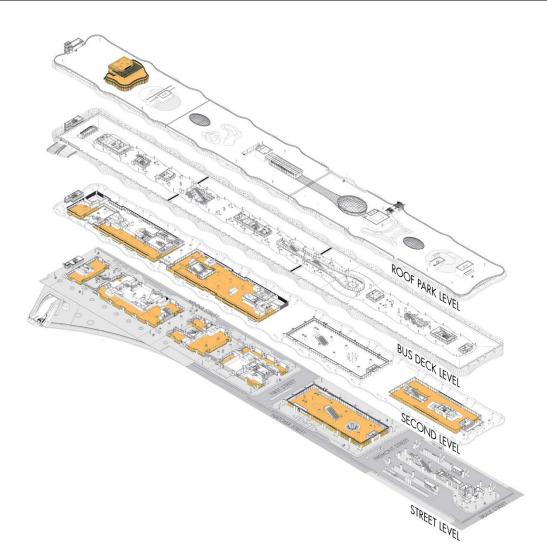
### Facility Readiness – Colliers / PRI Retail

#### **Colliers:**

- Retail Leasing Policy
- Proforma Refined
- Web Site Loaded
- Space Templates Finalized
- Inquiries to Date: 81
- VTS Tracking Application

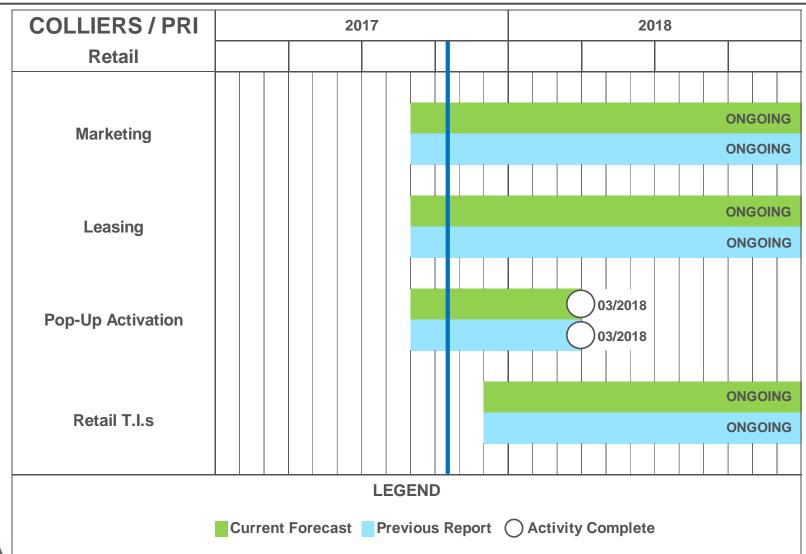
#### PRI:

Preparing pop-up business plan





### Facility Readiness – Colliers / PRI Retail



#### SCHEDULE



Estimated Opening Dates – Calendar

Each point represents the anticipated opening date of a space.

Opening dates will shift when and if delivery conditions are completed past January

| 2018.                                       | Q2 2018 | Q3 2018 | Q4 2018   | Q1 2019   | Q2 2019  | Q3 2019 | Q4 2019 | Q1 2020 | Q2 2020 |
|---|---------|---------|-----------|-----------|----------|---------|---------|---------|---------|
| A SERIES<br>GROUND (4 Spaces)               |         |         | 0000      |           |          |         |         |         |         |
| <b>B SERIES</b><br>GROUND (5 Spaces)        |         |         | 00        | 000       |          |         |         |         |         |
| C SERIES<br>GROUND (7 Spaces)               |         |         |           | ••••      | ••       |         |         |         |         |
| SECOND (1 Space)                            |         |         |           |           |          |         |         |         |         |
| D SERIES<br>GROUND (6 Spaces)               |         |         |           | ••        | ••••     |         |         |         |         |
| SECOND (2 Space)                            |         |         |           |           | ••       |         |         |         |         |
| E SERIES<br>SECOND (3 Spaces)               |         |         | 000       |           |          |         |         |         |         |
| F SERIES<br>SECOND (5 Spaces)               |         |         | 000       | ••        |          |         |         |         |         |
| PARK LEVEL<br>PARK - A Spaces<br>(2 Spaces) |         |         |           | ••        |          |         |         |         |         |
| TOTAL                                       |         |         | 13 Spaces | 14 Spaces | 8 Spaces |         |         |         |         |
| % OPEN                                      |         |         | 40%       | 80%       | 100%     |         |         |         |         |

#### **SPACE BREAKDOWN & NOTES**

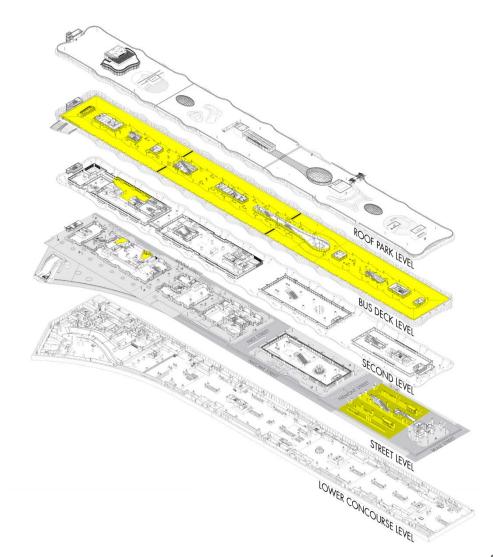
Space count may vary according to Tenant size requirements Spaces may actually be leased in a different sequence Dates will shift for spaces that require construction of improvements prior to Delivery to Tenant

|       | GROUND FLOOR | SECOND FLOOR | PARK LEVEL      |
|-------|--------------|--------------|-----------------|
|       | A - 4 Spaces |              | Park - 2 Spaces |
|       | B - 5 Spaces |              |                 |
|       | C - 7 Spaces | C - 1 Space  |                 |
|       | D - 6 Spaces | D - 2 Spaces |                 |
|       |              | E - 3 Spaces |                 |
|       |              | F - 5 Spaces |                 |
| TOTAL | 22 Spaces    | 11 Spaces    | 2 Spaces        |



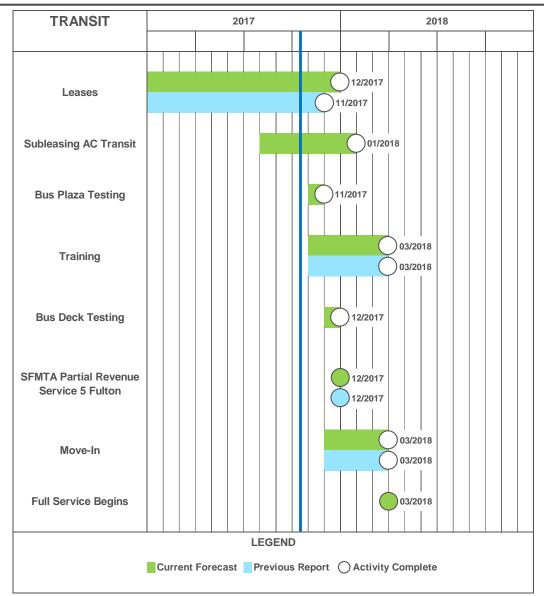
### Facility Readiness - Transit

- SFMTA lease for Bus Plaza & Bus Deck in progress
- Greyhound 2nd floor & Package
  Express lease complete at market rental rate
- Amtrak 2<sup>nd</sup> floor lease in progress
- AC Transit is drafting and managing the subleases for the Bus Deck
- Transit operator transition to operations activity coordination ongoing





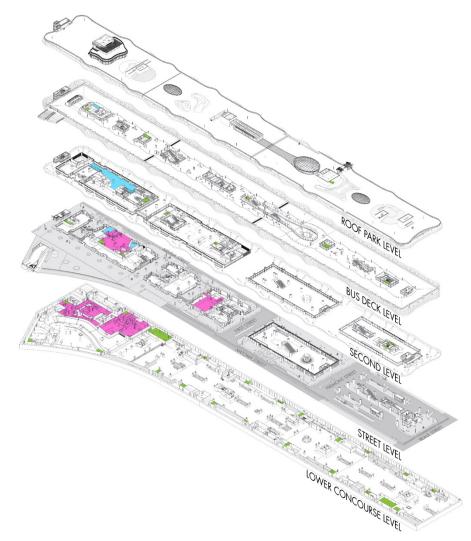
# Facility Readiness - Transit





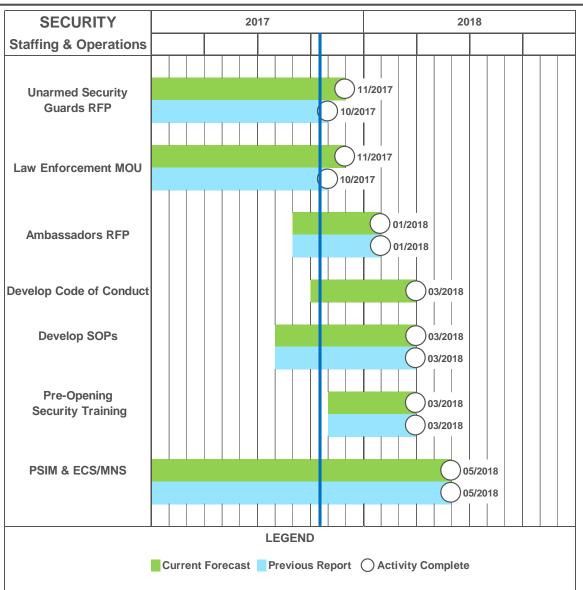
### Facility Readiness - Security

- Security Guard RFQ issued; three firms prequalified; Classified RFP issued early September
- MOU with law enforcement is in progress
- Formulation of Transit
  Center Rules and
  Regulations is in progress
- Roving Ambassadors RFP to be issued in November





# Facility Readiness - Security







# Questions?

