Facility Readiness Update

November 9, 2017





Facility Readiness – Lincoln Tenant Improvements

Architect

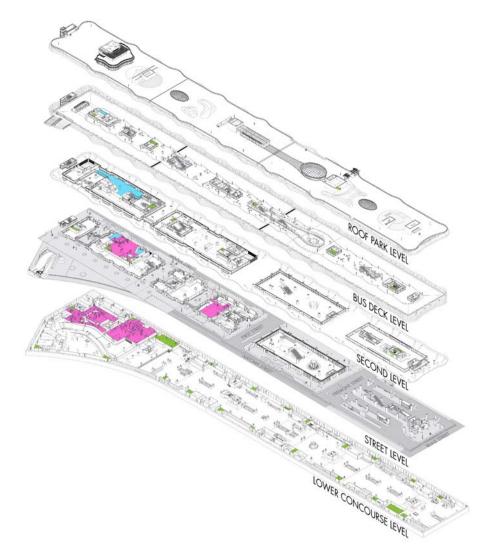
- Greyhound & Amtrak finishes selection
- Greyhound & Amtrak Construction Documents preparation
- Met with DBI on permit process

Operational Areas

- Mailroom, Loading Docks, and Greyhound Package Express intake process
- TJPA & Lincoln offices

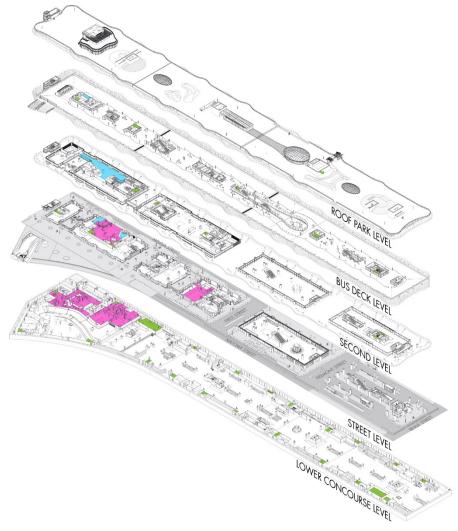
General Contractor

 Lincoln negotiating with Turner





- Salesforcetransitcenter.org, net or com
 - Tenant Portal
 - Marketing Portal
- Approximately 50 RFPs to be issued for specialty contractors October through December
- Waste Management Services:
 Landmark contract in process
- Identifying Equipment; Purchase or Lease; ongoing
- Commissioning activities
- Closeout Documents from Webcor





Key Contracts in Place

	Architect*			Award	
Firm	Ware/Malcolm	Gensler	Studio 111	MBH	
Fees	\$320K	\$279K	\$236K	\$170K	

Genera	Award		
Firm	Rudolph & Sletten	Plant	Turner
Preconstruction	N/A	\$153/hour	\$143/hour
Fee	5.00%	3.50%	3.50%
General Conditions**	N/A	\$202K	\$109K

^{*} Based on: Amtrak/Greyhound 2nd floor spaces; Greyhound Package Express; TJPA/Lincoln offices; marketing line drawings

^{**} Assumes 24-month timeframe



LINCOLN CONTRACTS IN PROGRESS

WASTE & RECYCLING

Landmark Industries
Epax Systems



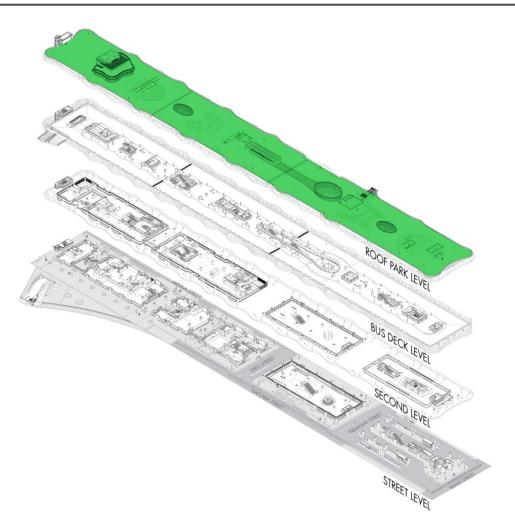
Lincoln RFPs (14 of 50)	Issue Date	Due Date
Electrical contractor	Oct 4	Oct 20
HVAC / Mechanical contractor	Oct 4	Oct 20
Plumbing contractor	Oct 4	Oct 24
Diesel fuel services	Oct 19	Oct 31
Generator service contractor	Oct 19	Oct 31
Fire pump testing services	Oct 19	Oct 31
Fire-Life Safety / Sprinkler services contractor	Oct 23	Nov 8
MEP consultant, on-call as needed	Oct 23	Nov 8
Civil Engineering consultant	Oct 23	Nov 10
Warranty & Part software services	Oct 26	Nov 16

Pending from October moved to November: work order system; traffic signal repair; water treatment system contractor; controls contractor.



Facility Readiness – BRV Roof Park

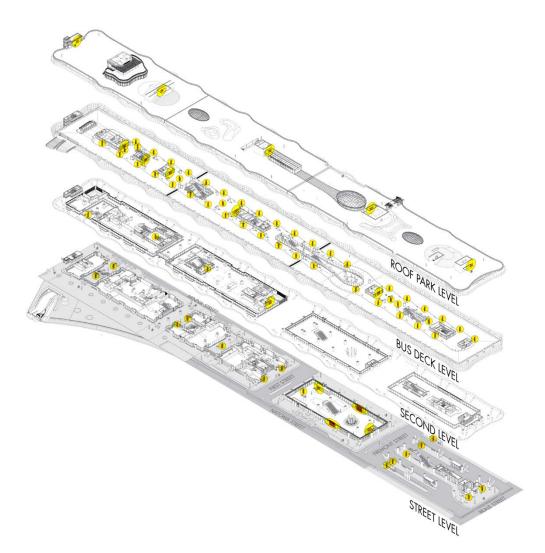
- Developing revenue and sponsorship opportunities
- Identified 130 potential programming partners & contacted approximately onethird
- Completed draft Programming
 Plan
- Met with Chief Security Officer to coordinate Ambassador duties
- Entertainment Facility permit pending Events Manager start in November





Facility Readiness – Pearl Digital Media

- Coordinating and collaborating with transit operators and MTC for displaying transit information and 511
- Developing digital wayfinding information for interactive kiosks
- Media players bench tested
- Completed draft sales package





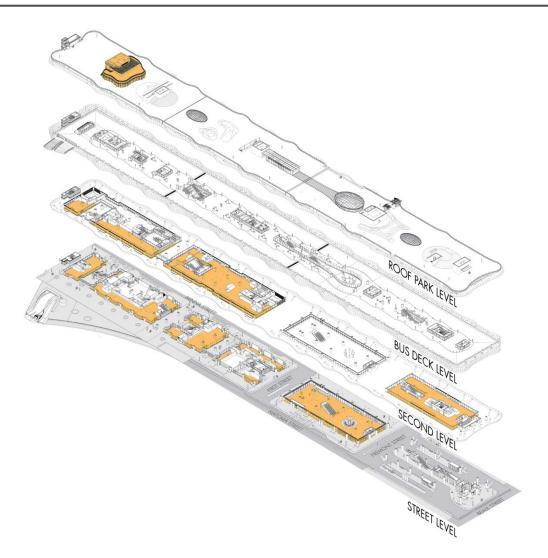
Facility Readiness – Colliers / PRI Retail

Colliers:

- Completed launch components
 - Identified outreach publications
 - Spaces professionally measured
- Inquiries to date: 85
- Refining report information

PRI:

- Preparing pop-up business plan
- Met with BRV, Pearl, Colliers for cross coordination





SCHEDULE



Estimated Opening Dates – Calendar

Each point represents the anticipated opening date of a space.

Opening dates will shift when and if delivery conditions are completed past January

0040						-	-		
2018.	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
A SERIES GROUND (4 Spaces)			0000						
B SERIES GROUND (5 Spaces)			00	000					
C SERIES GROUND (7 Spaces)				••••	••				
SECOND (1 Space)									
D SERIES GROUND (6 Spaces)				••	••••				
SECOND (2 Space)					•				
E SERIES SECOND (3 Spaces)			000						
F SERIES SECOND (5 Spaces)			000	••					
PARK LEVEL PARK - A Spaces (2 Spaces)				••					
TOTAL			13 Spaces	14 Spaces	8 Spaces				
% OPEN			40%	80%	100%				

SPACE BREAKDOWN & NOTES

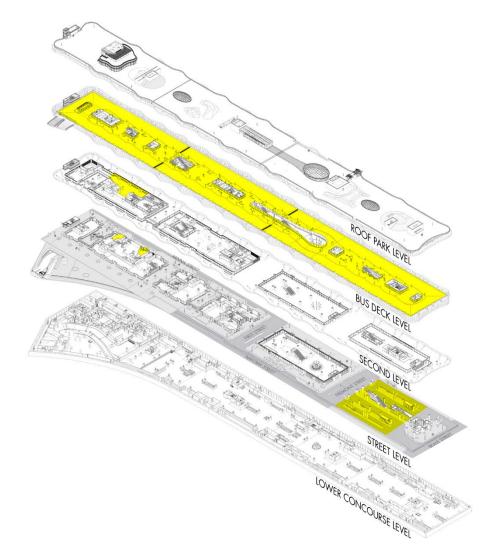
Space count may vary according to Tenant size requirements Spaces may actually be leased in a different sequence Dates will shift for spaces that require construction of improvements prior to Delivery to Tenant

	GROUND FLOOR	SECOND FLOOR	PARK LEVEL
ſ	A - 4 Spaces		Park - 2 Spaces
	B - 5 Spaces		
	C - 7 Spaces	C - 1 Space	
	D - 6 Spaces	D - 2 Spaces	
		E - 3 Spaces	
		F - 5 Spaces	
TOTAL	22 Spaces	11 Spaces	2 Spaces



Facility Readiness - Transit

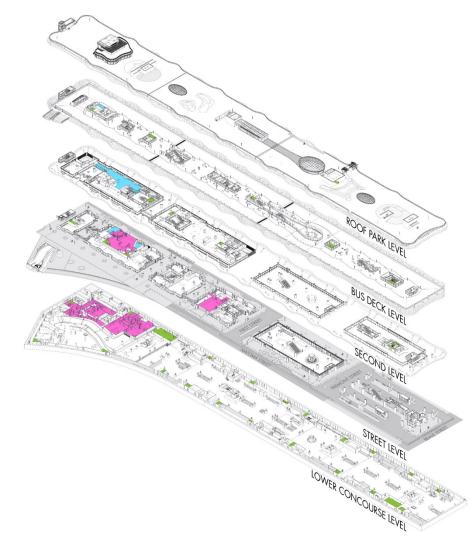
- SFMTA lease for Bus Plaza in progress; Bus Deck covered in AC Transit sublease
- AC Transit drafting and managing the subleases for the Bus Deck
- Amtrak 2nd floor lease in progress





Facility Readiness - Security

- Three responses received for Security Guard RFP; three firms interviewed; negotiations underway with highest-ranked firm
- MOU with law enforcement is in progress
- Formulation of Transit
 Center Code of Conduct is in progress
- Roving Security & Goodwill Ambassadors RFP to be issued in November







Questions?

